



**Making an
IMPACT**
One student at a time

Register NOW
for the NHHEAF/NHASFAA
13th Annual Joint Conference!

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Agenda

Thursday, October 23, 2003

8:00 to 9:15	Registration
9:15 to 9:30	Welcome Address
9:30 to 10:45	General Session (see session schedule)
10:45 to 11:00	Break
11:00 to 12:15	Session I (see session schedule)
12:30 to 2:00	Lunch and motivational speaker
2:15 to 3:30	Session II (see session schedule)
3:30 to 3:45	Break
3:45 to 5:00	General Session (see session schedule)
5:00 to 5:30	Break
5:30 to 6:30	Social Hour
6:30	Dinner and Entertainment

Friday, October 24, 2003

8:00 to 9:00	Registration
9:00 to 10:15	General Session (see session schedule)
10:15 to 10:30	Break
10:30 to 11:45	Session III (see session schedule)
12:00	Lunch
	2004-2005 application and delivery update (COD included), reauthorization update, EASFAA update, College Board update

E-mail the **WEBMASTER** with any technical difficulties.

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General Sessions

Thursday, October 23
9:30 a.m. to 10:45 a.m.

Leveraging Higher Education To Build New Hampshire's Economy

Tom Mortensen, a senior policy analyst who is recognized nationally for his research on opportunity for higher education, will discuss public policy issues related to developing a human capital economy.

Thursday, October 23
3:45 to 5:00

College is Possible: Increasing Access to Higher Education

An overview of two nationwide outreach initiative supporting early college awareness and access to college for low-income and culturally diverse students. ACCESS TO COLLEGE is a national, media-driven initiative to help break down barriers to college for undeserved youth, especially low-income students who would be the first in their families to go to college.

Friday, October 24
9:00 a.m. to 10:15 a.m.

Gimme Some Credit Dude!

An informative presentation of the importance of teaching our children the basics of sound money management

Session One: (Thursday, 11:00 a.m. to 12:15 p.m.)

Professional Judgment: Making Wise Decisions

This session will focus on professional judgement issues in the areas of Dependency Status, Data Elements, Cost of Attendance, Loan Eligibility, Treatment of Non-Title IV Aid and Satisfactory Academic Progress.

Collection: Dartmouth's Approach

Demetra will present how Dartmouth College Student Financial Services collects their overdue accounts. The process will start at one month past due (1 monthly payment missed).

Coming Your Way- The Plus MPN!

Optional for this academic year, The PLUS MPN take full effect in July 2004- come hear the implementation experiences of two NH schools and the NHHEAF Network.

So Little Time, So Much To Do

Need a little help with time management? Manage your time to come to this interactive session. Learn successful, practical tips on time management.

Session Two:

(Thursday, 2:15 p.m. to 3:30 p.m.)

7-7-7: Winning Your Presentation Jackpot

Back by popular demand from 2002 Speaker's Bureau training! If your knees get weak and your palms get sweaty when you just think of public speaking, this is a session for you! A Distinguished Toastmaster (DTM), Alan Cote of GlobalVision will guide you through preparing and delivering presentations for any size audience.

**Maximizing Payment plan to Minimize Debt:
A simple strategy for schools**

This presentation is aimed at providing schools with a big picture strategy for helping their students pay tuition bills. The strategy involves a combination of interest-free monthly payments, federal and alternative loans. Session leader Janet will help attendees understand the value of counseling students to maximize monthly payments in order to minimize their debt.

Working with Senior Management

How to adapt to different senior management styles, keeping the lines of communication open and avoiding surprises.

Credit Reporting

Private Loans and Credit Scoring Secrets Revealed

Session Three:

(Friday, 10:30 a.m. to 11:45 a.m.)

The Paperless Office

The Paperless Financial Aid Office is here. Charles Pules from

Boston College will share how this concept became a reality.

Who is this guy IRA? Is he related to Mr.Roth?

Join us as we explore how to expand your personal finances and better plan for your retirement. Discover the difference between a 403(b) and 401(K), traditional and Roth IRA's, and of course a few other retirement avenues that you may not even know exist... and in terminology you understand!!

Cooking with Alan: Your Recipe for Life & Stress Management?

Learn how to turn the ingredients of your personal and professional life into a well-balanced, nutritious, and satisfying dish! This session will give you practical, easy-to-use tips to reduce stress in every aspect of your life!

**Safeguarding Customer Information?
Is your school in compliance with the new FTC safeguard rule 379180.4375?**

FTC SAFEGUARDS RULE: As of May 23, 2003 all schools were required to have a written plan in place to safeguard customers information. Is your school in compliance? If not, you will want to be at this session.

E-mail the **WEBMASTER** with any technical difficulties.

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