

**TIME**

8:00-9:00  
 9:00-9:15  
 9:15-10:15  
 10:15-10:30  
 10:30-11:45  
  
 11:45-12:45  
 12:45-1:45  
 1:45-2:00  
 2:00-3:15  
  
 3:15-3:45  
 3:45-5:00  
  
 5:30-6:30  
 6:30-7:15  
 7:15-8:30

**THURSDAY, DECEMBER 2, 2004- DAY 1**

Registration & Continental Breakfast  
 Welcome Remarks  
 General Session I  
 Coffee Break  
 Session I: Web Based tools for Financial Literacy, Increasing Retention Of F  
 Identity Theft, Self-Service Portal  
 Lunch  
 General Session II  
 Coffee Break  
 Session 2: Workstudy: Best Practices of Community Service, The Very Adul  
 Students Take Control of Their Money, "Show Me The Money"  
 Chocolate Break!  
 Session 3: Career Paths in Higher Education, "Damn, I'm Good", "The Ruc  
 Student Financial Services  
 Cocktail Hour  
 Dinner  
 Entertainment

**TIME**

8:00-9:00  
 9:00-10:15  
 10:15-10:30  
 10:30-11:45  
  
 11:45-12:15

**FRIDAY, DECEMBER 3, 2004-DAY 2**

Registration/Breakfast  
 General Session III - "Dealing with Multigenerations As Employees and As C  
 Coffee Break  
 Session 4: The Basics of Personal Financial Planning, Meteor & NSLDS, "T  
 Understanding Cohort Default Rates  
 Lunch - Updates from College Board, EASFAA, NHASFAA  
 David's House Gift Presentation

- [Agenda](#)
- [Register Now](#)
- [The Cause](#)
- [Lodging](#)
- [Sessions](#)
- [Home](#)



© GSM&R, 2000-04. All rights reserved



# Break-out Sessions

## Session I (Thursday, December 2 10:30 - 11:45 a.m.)

### Today's College Student (debt management)

What can we do as financial aid administrators to help our students under the financial challenges they face: student loan debt and credit card facts, and offer a variety of web-based tools to share with your students.

### Increasing Retention Through Collaboration

Learn how one New Hampshire school developed retention strategies with a particular emphasis on changes service role of the business and financial aid office, and how school service staff can work to increase retention at-risk students.

### Identity Theft

A representative from the state's Attorney General's Office's Consumer Protection Bureau joins us to share how a growing problem occurs, what to do if it happens, and most importantly, how to prevent it from happening

### Electronic Payment Portals & Billing Solutions

Learn how small and large schools alike can assist families make tuition payments through the development implementation of enhanced, affordable payment solutions.

## Session II (Thursday, December 2 2:00 - 3:15 p.m.)

### Workstudy: Best Practices of Community Service

Campus Compact presents how to establish, and improve upon, your institution's work-study community service

### The Very Adult Learner

Students well beyond the age for Independent status bring additional challenges to financial aid delivery. Re family and work can interrupt enrollment and increase the stress of the FA process. Prior educational loans i possibility of prior defaults and discharged loans or exceeding aggregate loan limits. FA materials geared to 1 their parents can confuse or even offend. This session will provide some strategies for meeting the FA needs learner.

### Helping Students To Take Control of Their Money

Learn how to present basic money and credit management concepts to your students.

### Show Me The Money!

Teams of two compete in a Trivia Pursuit style game entailing review of Title IV cash management. Business Office/Financial Aid teams might have the upper hand, so pair up your offices and come has some fun!

## Session III (Thursday, December 2 3:45 - 5 p.m.)

### Career Paths in Higher Education

Wondering what path financial aid can lead you down for a fascinating and fulfilling career? Come listen to discuss where their career path through higher education has taken them - and see if there is somewhere you

### "Damn, I'm Good"

A favorite EASFAA session for many comes to New Hampshire! Come learn how to successfully promote t and achievements of your financial aid office.

Agenda

Register Now

The Cause

Lodging

Sessions

Home

#### The Next Generation: The Rude & The Impatient

Do you remember when you used to call any adult Mr. or Mrs.? A mere memory of the past - something that holds true for this new generation. If your students don't seem to understand, if they don't read what you give impatient or just plain rude, maybe it's just time to understand them.

#### Student Financial Services

An outstanding panel of experts, involved with their institution's student financial services operations, will cover you always wanted to know about operating an SFS shop.

### Session IV (Friday, December 3 10:30 - 11:45 a.m.)

#### The Basics of Personal Financial Planning

How do you know you have chosen the right financial planner for you? Do you even have a financial planner? This interactive session is all about how to create, manage and diversify your personal portfolio.

#### Meteor & NSLDS - What Are They & How Do I Use Them?

Learn how these two student financial aid informational tools can help you do a better job in awarding financial aid. We will cover the pros and cons of each, and also review a few NSLDS reports.

#### Understanding Cohort Default Rates

Why were Cohort Default Rates developed, how are they calculated and why are they so important to schools? How do schools address Cohort collections procedures? Also covered in this session will be a brief discussion on the Perkins loan program and what process institutions participate in to receive Perkins funding.

#### The Next Generation: The Rude & The Impatient (Offered twice!)

Do you remember when you used to call any adult Mr. or Mrs.? A mere memory of the past - something that holds true for this new generation. If your students don't seem to understand, if they don't read what you give impatient or just plain rude, maybe it's just time to understand them.

